



TTI
SUCCESS
INSIGHTS®

Team Motivators Report

Leadership Team

Sample Co.

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To learn more, please contact us at:

tel. 860.643.4744

email. Info@BusinessSuccessTools.Biz

www.BusinessSuccessTools.Biz



Introduction

Knowledge of an individual's attitudes helps to tell us WHY they do things. The TTI Success Insights® Team Motivators Report measures the relative prominence, within a team, of six basic interests or attitudes:

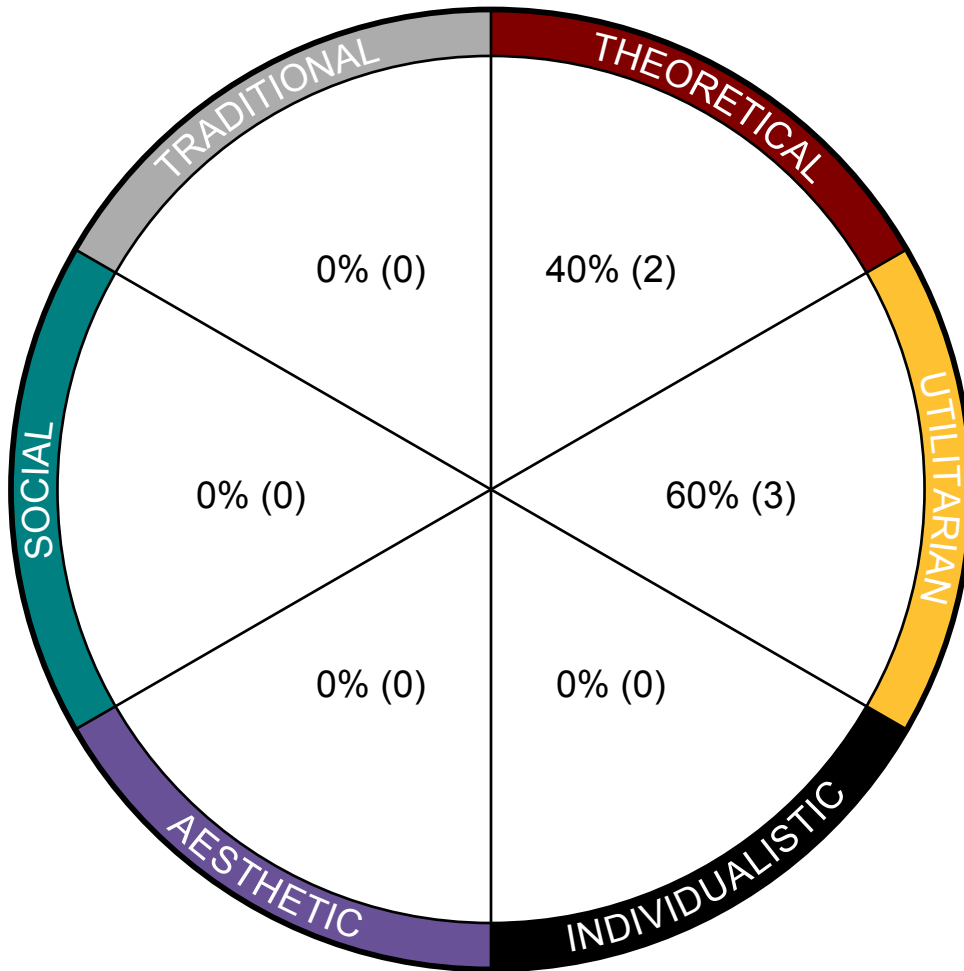
- Theoretical
- Utilitarian
- Aesthetic
- Social
- Individualistic
- Traditional

Attitudes help to initiate one's behavior and are sometimes called the hidden motivators because they are not always readily observed. It is the purpose of this report to help illuminate and amplify some of those motivating factors and to build on the strengths that each person brings to a team.



Primary Motivation

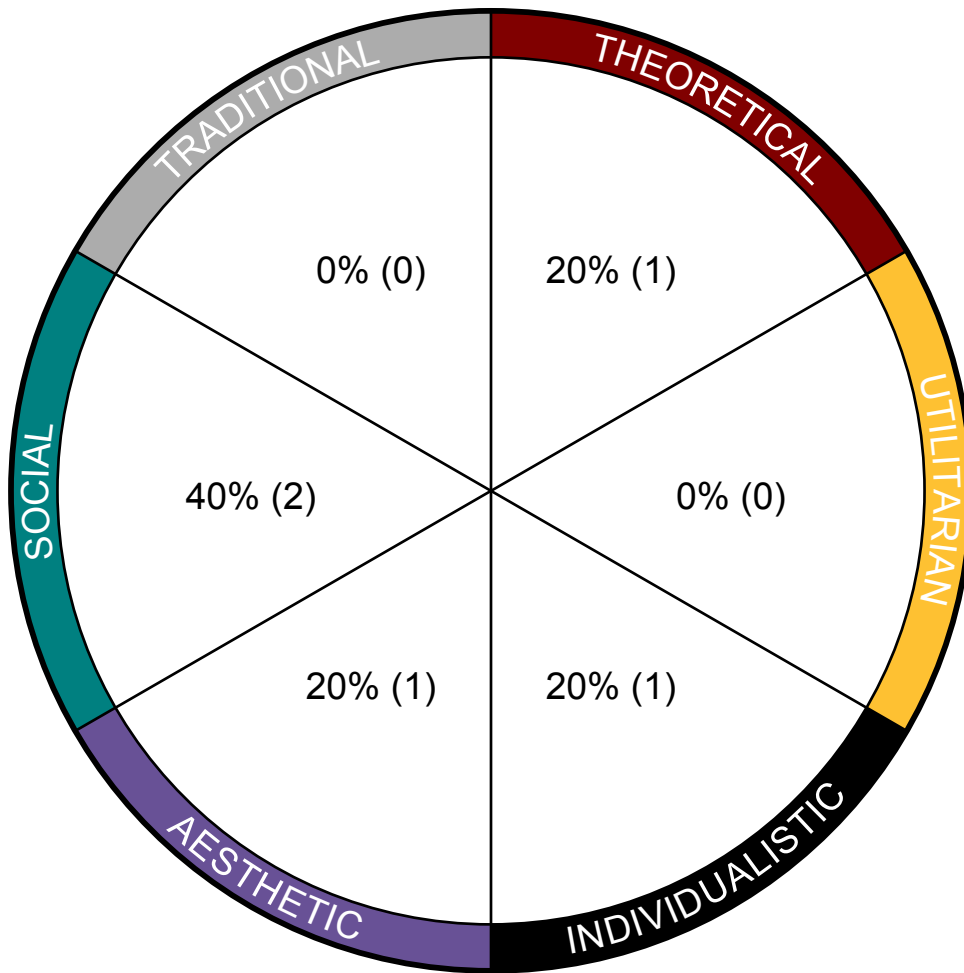
The following wheel displays the primary motivator breakdown of the selected team.





Secondary Motivation

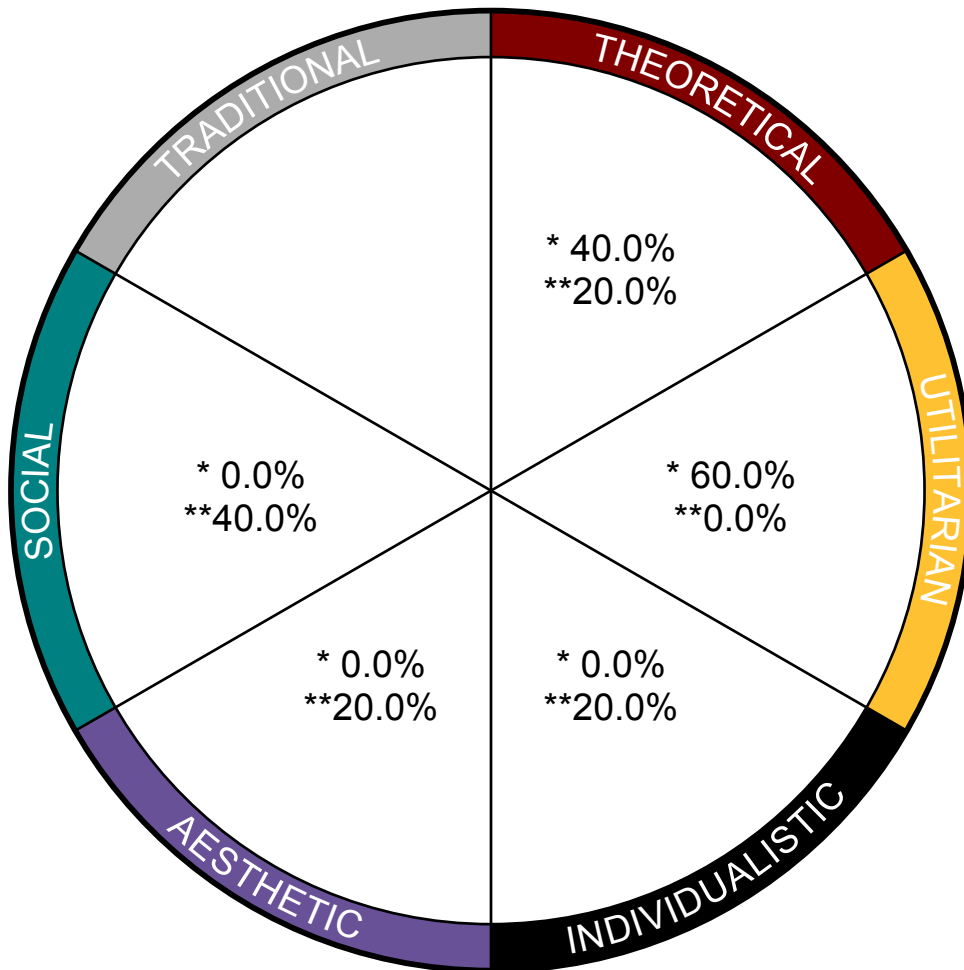
The following wheel displays the secondary motivator breakdown of the selected team.





Potential Need for Team Members

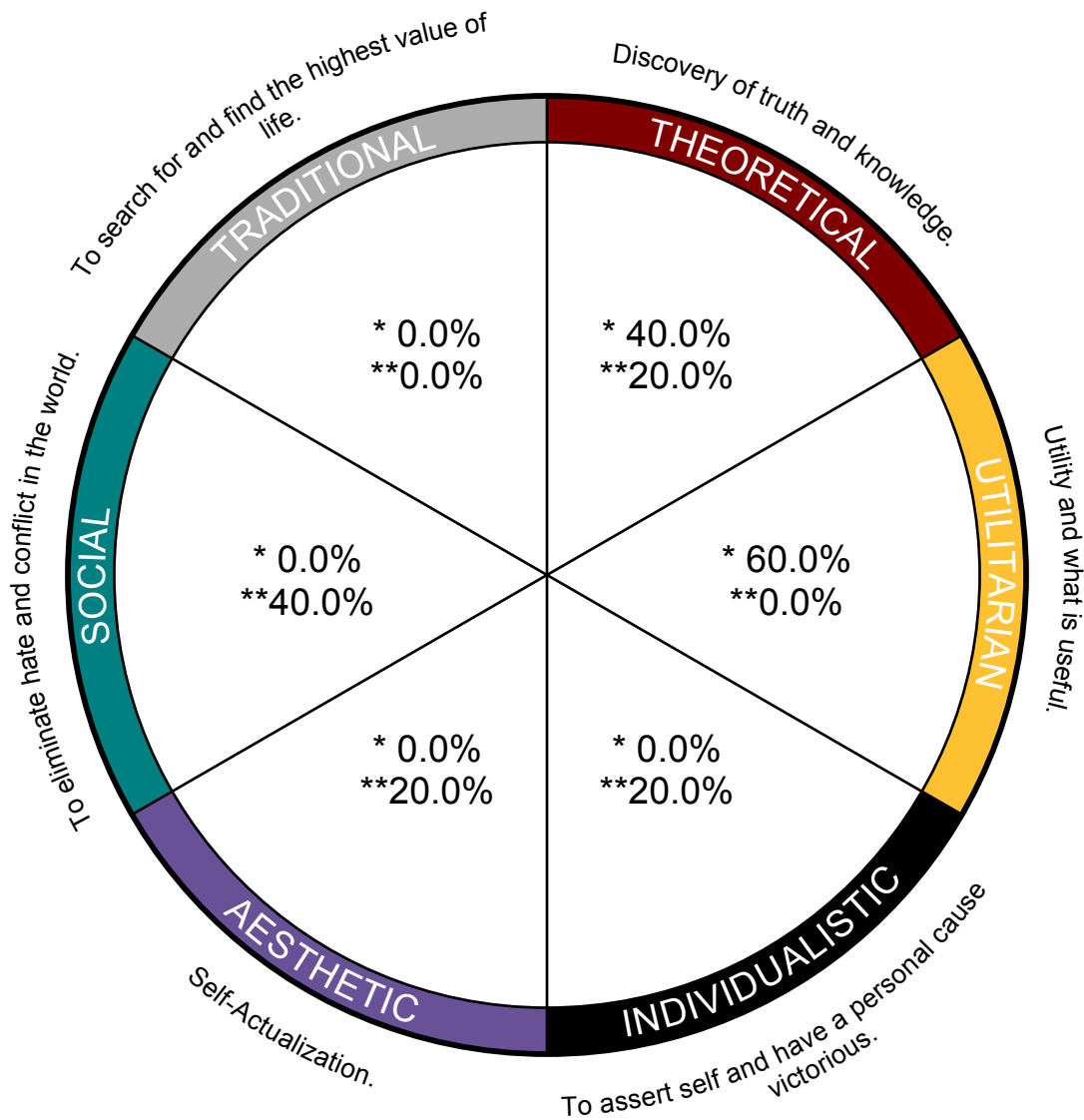
This section is designed to provide information on the motivators that may be low or absent from the team dynamic. The following pages will explain what each of these motivators bring to a team. In some cases not all motivators may be needed or rewarded by the culture of the team or organization.



* - Primary Motivator ** - Secondary Motivator



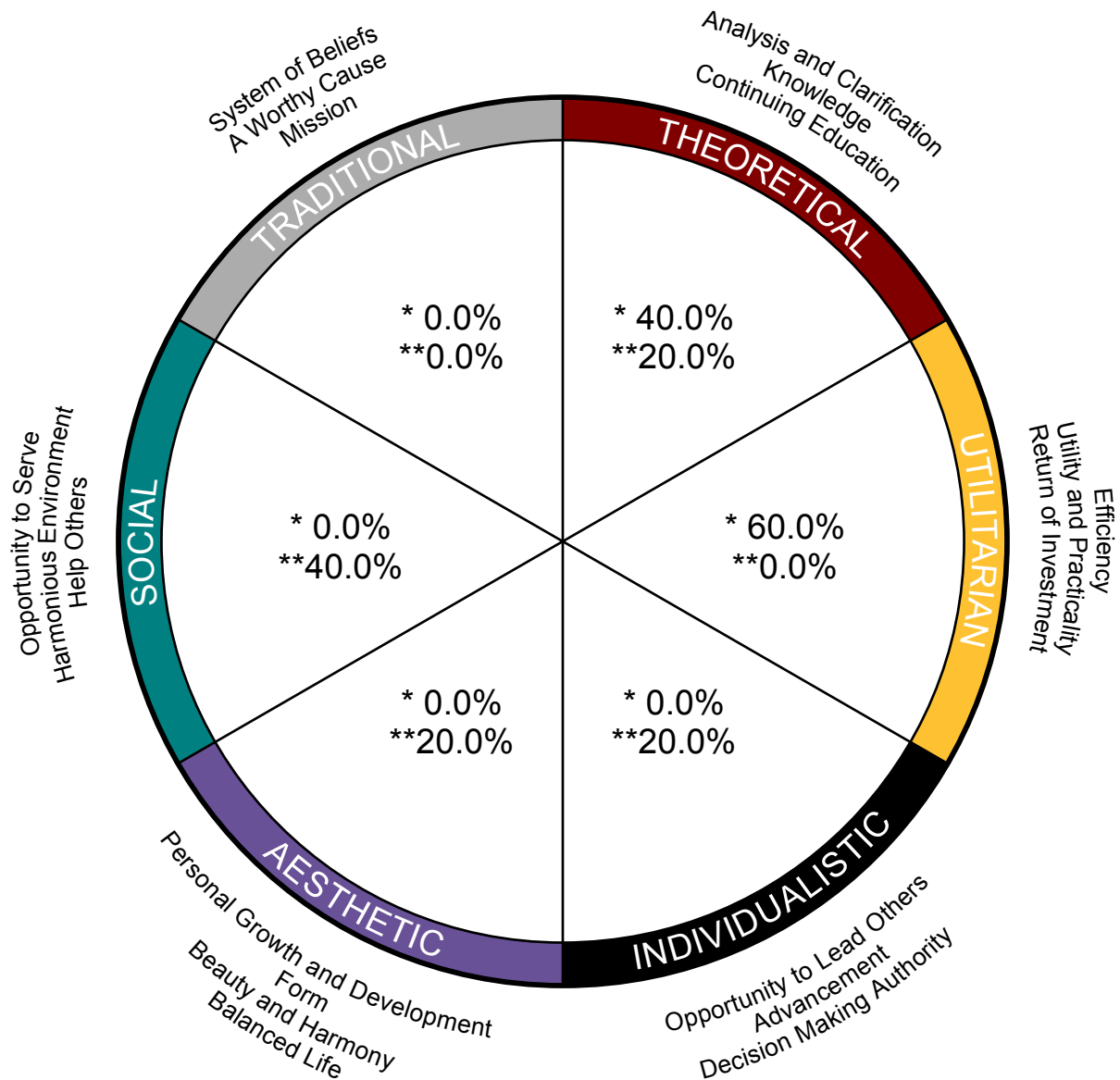
Motivational Goal



* - Primary Motivator ** - Secondary Motivator



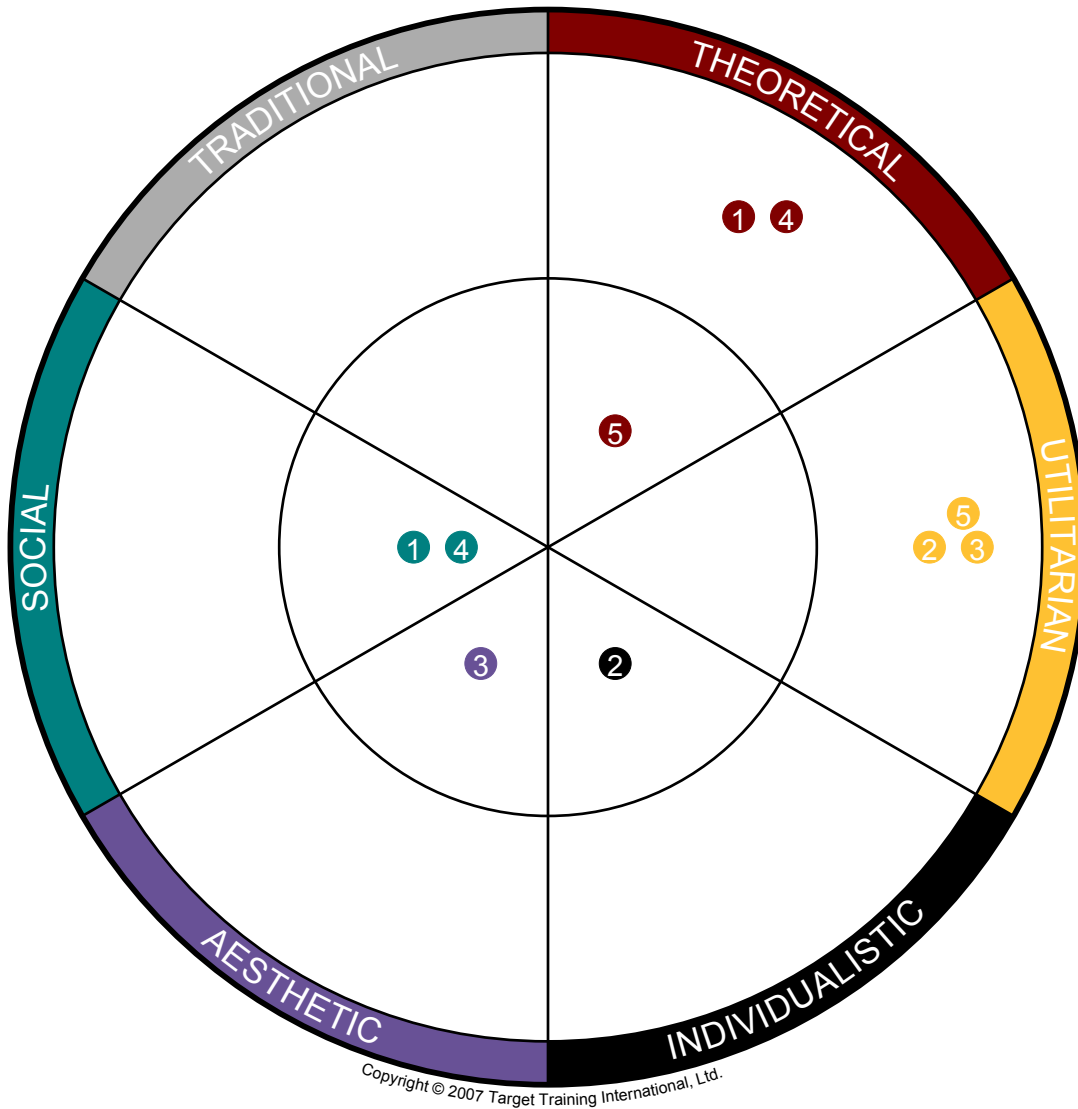
Ideal Environment



* - Primary Motivator ** - Secondary Motivator



Motivators Group Wheel



Outside ring = #1 attitude Inside ring = #2 attitude



Group Wheel Legend

- 1: Debbie Sample
- 2: Gregg Sample
- 3: Jenny Sample
- 4: Juliane Sample
- 5: Mark Sample